Message Text

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PAGE 01 LIMA 06885 182242Z

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ACTION ARA-20

INFO OCT-01 EUR-25 ISO-00 SPC-03 AID-20 EB-11 NSC-10

RSC-01 CIEP-02 TRSE-00 SS-15 STR-08 OMB-01 CEA-02

CIAE-00 COME-00 FRB-02 INR-10 NSAE-00 XMB-07 OPIC-12

LAB-06 SIL-01 L-03 H-03 DODE-00 PA-03 USIA-15 PRS-01

PM-07 SCEM-02 INT-08 DRC-01 /200 W

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R 182225Z SEP 73 FM AMEMBASSY LIMA TO SECSTATE WASHDC 7074 INFO AMEMBASSY WARSAW

LIMITED OFFICIAL USE LIMA 6885

EO 11652: N/A TAGS: ENRG, PE, PL

SUBJECT: POLISH-OCCIDENTAL PETROLEUM CONTRACT FALLS THROUGH

REF: LIMA 5931 OF AUG. 15, LIMA 5318 OF JULY 25, LIMA 3531 OF MAY 25 (NOTAL)

1. PERUVIAN MINISTER OF MINES FERNANDEZ MALDONADO, IN PUBLIC STATE-MENT SEPT. 6 ANNOUNCED THAT GOP HAS DECIDED NOT TO SIGN ANY MORE OIL OPERATING CONTRACTS FOR PETROLEUM EXPLOITATION, SINCE PRESENT NUMBER OF CONTRACTS (18) FOR EXPLORATION OF PERUVIAN JUNGLE IS SUFFICIENT FOR PERUVIAN PURPOSES. HE INDICATED THAT BASIC GOP OBJECTIVE IS TO USE OIL FROM JUNGLE FIRST TO MEET DOMESTIC DEMAND AND SECONDARILY FOR EXPORT. FERNANDEZ MALDONADO SAID UNDERLYING RATIONALE BASED ON IDEA OF A STRATEGIC RESERVE FOR PERU SINCE IF FURTHER CONTRACTS SIGNED, PERU WOULD GENERATE EXCESS PRODUCTION WHICH COULD DRAW DOWN ON PERU'S FUTURE RESERVE AND EVENTUALLY MAKE COUNTRY A NET IMPORTER. (FURTHER REPORT ON FERNANDEZ MALDONADO SPEECH CONTAINED SEPARATE AIRGRAM.)

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PAGE 02 LIMA 06885 182242Z

2. WHILE NO PUBLIC REFERENCE MADE TO POLISH-OCCIDENTAL NEGOTIA-

TIONS PETROPERU OFFICIAL HAS CONFIRMED TO US THAT NO FURTHER CONTRACTS WILL BE SIGNED AND THAT SPECIFICALLY POLISH-OCCIDENTAL DEAL FOR BLOCK NO. 2 (LIMA 5931) HAS FALLEN THROUGH. FURTHER OXY REP TELLS US THAT PETROPERU REFUSED SOFTEN TERMS FOR WELL-HEAD SPLIT (LIMA 5318) AND NEITHER POLES NOR OXY FELT PROPOSITION THEREFORE FEASIBLE.

3. COMMENT: PETROPERU.S INTRANSIGENT BARGAINING POSITION WITH POLES AND OXY PROBABLY BASED ON ITS ASSESSMENT THAT COUNTRY NOW HAS SUFFICIENT ESTIMATED RESERVES WHICH SHOULD BE USED WITH CARE AND THAT PERU NO LONGER NEEDS ACCPET FOREIGN CAPITAL AND TECHNICAL ASSISTANCE FOR EXPLORATION NEW CONTRACT AREAS ON ANYTHING OTHER THAN PERU'S OWN TERMS. WE HAD HEARD EARLIER THAT CONTRACTS MIGHT BE LIMITED (LIMA 3531) A FACT WHICH FERNANDEZ MALDONADO'S ANNOUNCEMENT NOW CONFIRMS.

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Message Attributes

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Disposition Date: 28 MAY 2004
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